

PROCUREMENT & SUPPLY CHAIN

Strategic Procurement & Sourcing Excellence 2030

A two-day programme in strategic procurement & sourcing, with eight modules and workplace application.



DURATION 2 days

DELIVERY Public or in-house

Why this programme

The procurement landscape of 2030 demands a shift from transactional buying to strategic value creation. This 2-day intensive masterclass equips procurement leaders and professionals with advanced methodologies to integrate sustainability, resilient multi-tier sourcing strategies, digital ecosystems, and agile procurement frameworks. Participants will learn how to align procurement with high-level corporate strategy while mitigating macroeconomic and geopolitical risks.

What participants will learn

- 01** Strategic Alignment: Align procurement metrics and strategies directly with organizational goals and ESG requirements.
- 02** Risk Resilience: Build flexible, multi-tiered supplier networks capable of enduring global supply chain shocks.
- 03** Digital Integration: Leverage advanced sourcing tools and platforms to automate routine tasks and enhance strategic decision-making.
- 04** Value Creation: Shift focus from unit-cost reduction to total value of ownership (TVO) and strategic partnership development.

Who should attend

Procurement and sourcing professionals, supply chain managers, supplier relationship teams, operations leaders and inventory or warehouse managers.

How you will learn

Trainer-led explanation and discussion connect the module topics to workplace application.

Detailed programme

Day 1: Strategic Foundations & Agile Sourcing Frameworks

01 The 2030 Procurement Landscape & Value Architecture

- Evolving macro-economic trends, ESG mandates, and market disruptions.
- Transitioning from cost-center to strategic value engine.
- Setting 2030 strategic sourcing objectives and KPIs.

02 Advanced Category Management & Strategic Alignment

- Next-generation Kraljic matrix adaptations for the modern economy.
- Developing category strategies aligned with organizational vision.
- Stakeholder mapping and cross-functional alignment techniques.

03 Sustainable & Ethical Sourcing Protocols

- Integrating Scope 1, 2, and 3 emissions tracking into sourcing decisions.
- Circular economy principles in materials and services procurement.
- Ensuring supply chain transparency and ethical compliance.

04 Agile Sourcing & Market Intelligence

- Implementing agile frameworks (Scrum/Kanban) in sourcing projects.
- Real-time market intelligence gathering and predictive supply dynamics.
- Rapid supplier onboarding and adaptive sourcing strategies.

Detailed programme

Day 2: Digital Transformation, Risk & Future-Proofing

05 Digital Sourcing Ecosystems & Automation

- Evaluating digital procurement platforms and automated workflows.
- Smart contracting and blockchain-enabled traceability overview.
- Data-driven supplier discovery and e-sourcing tools.

06 Supply Chain Risk Management & Geopolitical Resilience

- Mapping multi-tier supply networks and identifying single points of failure.
- Geopolitical risk assessment and Nearshoring/Reshoring strategies.
- Developing robust business continuity and contingency plans.

07 Total Value of Ownership (TVO) & Strategic Trade-offs

- Moving beyond purchase price: Total Cost of Ownership (TCO) vs. TVO.
- Factoring lifecycle costs, sustainability metrics, and innovation value.
- Building compelling business cases for strategic procurement initiatives.

08 Strategic Execution & Continuous Improvement

- Drafting the 2030 Procurement Transformation Roadmap.
- Change management for procurement teams and internal stakeholders.
- Measuring long-term value creation and continuous optimization.

How you will learn

Trainer-led explanation and discussion connect the module topics to workplace application.

TRAINER PROFILE

Dr Jude Selvaraj Joseph

A master trainer and consultant with more than 25 years of corporate experience across education, hospitality, logistics and supply chain. His work connects leadership, people development and operational improvement.

Trainer availability is confirmed for each programme.

Confirm HRD Corp (HRDF) eligibility and claim arrangements with ISDS before booking. Where applicable, claims are arranged through Orange Revolution.

Plan your training with ISDS

Discuss fees, delivery options and a programme suited to your team.

admin@isds.com.my | +60 18 392 1671 | [Course page](#)

Contact: Daud Ibrahim | ISD Solution