

PROCUREMENT & SUPPLY CHAIN

Supplier Evaluation, Qualification & Performance Excellence 2030

A two-day programme in supplier evaluation & performance management, with eight modules and workplace application.



DURATION 2 days

DELIVERY Public or in-house

Why this programme

A resilient, high-performing supply base is critical to business continuity and strategic growth. This course provides a comprehensive roadmap for designing and implementing next-generation supplier qualification, dynamic performance tracking, and capability-building programs. Participants will learn how to build robust risk-weighted rating systems and drive continuous supplier innovation.

What participants will learn

- 01** Rigorous Onboarding: Implement rigorous, automated evaluation protocols for new and existing suppliers.
- 02** Dynamic Performance Metrics: Transition from static quarterly reviews to real-time, data-driven scorecards.
- 03** Risk Mitigation: Early detection of financial, operational, and regulatory risks across the supplier network.
- 04** Supplier Innovation: Foster collaborative growth and development programs that unlock vendor capabilities.

Who should attend

Procurement and sourcing professionals, supply chain managers, supplier relationship teams, operations leaders and inventory or warehouse managers.

How you will learn

Trainer-led explanation and discussion connect the module topics to workplace application.

Detailed programme

Day 1: Frameworks, Onboarding & Qualification

01 The Next-Gen Supplier Management Paradigm

- Strategic importance of supplier performance in 2030 networks.
- Aligning supplier criteria with organizational resilience and ESG.
- Establishing end-to-end supplier lifecycle management architectures.

02 Comprehensive Supplier Qualification & Due Diligence

- Designing multi-stage supplier qualification frameworks.
- Assessing financial health, solvency, and operational capability.
- Evaluating cybersecurity posture, data protection, and compliance.

03 ESG, Human Rights & Sustainable Qualification

- Auditing supplier labor practices, diversity, and governance (ESG).
- Carbon footprint accounting and Scope 3 compliance verification.
- Third-party risk management (TPRM) tools and verification protocols.

04 Designing Dynamic Balanced Scorecards

- Selecting meaningful KPIs across Quality, Cost, Delivery, Service, and ESG (QCDSE).
- Weighting metrics based on category criticality.
- Automating data collection for objective performance tracking.

Detailed programme

Day 2: Performance Management & Continuous Excellence

05 Real-Time Performance Monitoring & Feedback

- Transitioning from quarterly reviews to real-time performance tracking.
- Constructive feedback loops and collaborative corrective action plans (CAPA).
- Managing underperforming suppliers: Remediation vs. exit strategies.

06 Supplier Capability Building & Joint Innovation

- Designing supplier development and capability enhancement programs.
- Incentivizing suppliers to propose process improvements and innovations.
- Creating co-investment models for operational upgrades.

07 Supplier Segmentation & Tiering Strategies

- Categorizing suppliers into Strategic, Preferred, Tactical, and Commodity tiers.
- Tailoring governance and engagement models according to tiering.
- Managing dependency risk with single and sole-source suppliers.

08 Governance, Integration & Future Excellence

- Establishing organizational supplier performance review boards.
- Integrating supplier performance metrics into overall business planning.
- Case study analysis and building a supplier excellence roadmap.

How you will learn

Trainer-led explanation and discussion connect the module topics to workplace application.

TRAINER PROFILE

Dr Jude Selvaraj Joseph

A master trainer and consultant with more than 25 years of corporate experience across education, hospitality, logistics and supply chain. His work connects leadership, people development and operational improvement.

Trainer availability is confirmed for each programme.

Confirm HRD Corp (HRDF) eligibility and claim arrangements with ISDS before booking. Where applicable, claims are arranged through Orange Revolution.

Plan your training with ISDS

Discuss fees, delivery options and a programme suited to your team.

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